

Improving Contract Management Across the Organisation

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Presenter:

Claire Nye
Director of Finance

Parvinder Uppal

Head of Commercial Services wolverhampton.gov.uk

Strategic Objectives

Council Plan; Relighting Our City; Wolverhampton Pound

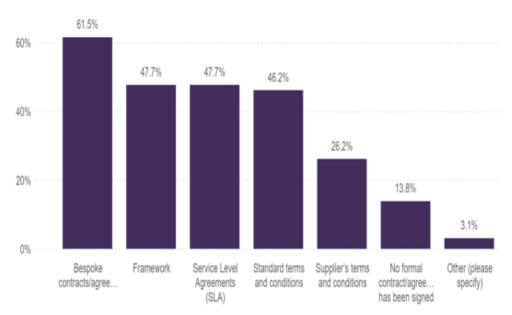
- The project will support the objectives of these strategies through:
 - Encouraging smarter working
 - Acting commercially
 - Developing the workforce
 - Maximising social value from spend
 - Using innovative technology
 - Contributing towards a balanced budget



Background

- Research suggests effective contract management can save money.
- Following SEB approval in January 2020, a working group was established with Heads of Services from across Council.
- Following analysis of the results the Council has identified that it can make improvements to drive efficiencies, improve practices and ensure contract management excellence across the organisation.

Summary of contract management survey results What type of contract(s) do you manage?

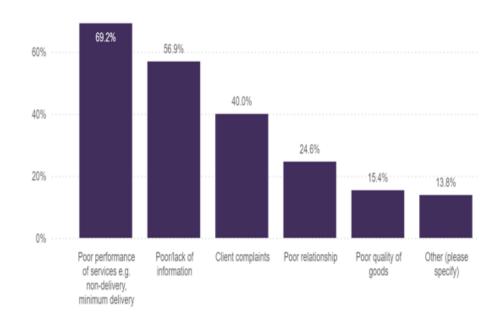


- · Officer's had the option to tick more than one type.
- Other included: External funding contracts with funders, and "back to back" with partners and suppliers, PFI output specification, JCLI

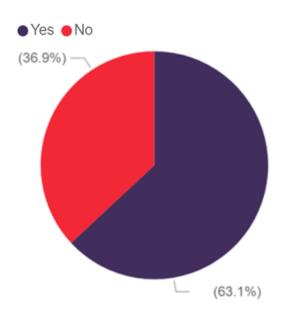
What is the average value of the contracts you manage?



What type of issues have you encountered?

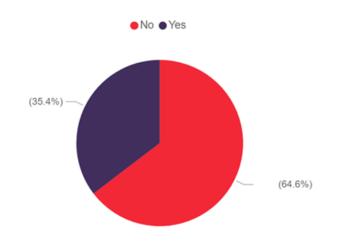


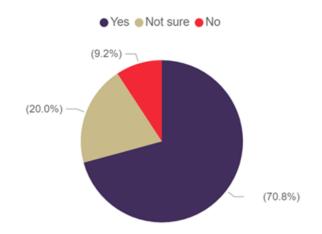
Are ICT systems important to help you manage the contract?



Have you received training in contract management?

Would you find contract management training helpful?





National Procurement Policy Statement (PPN 05/21)

- Contracting authorities should have processes and governance in place to determine and manage their most important contracts.
- Contracting authorities should consider the procurement and contract management capability across their organisation.

Commercial and procurement delivery

- Assessing the economic and financial standing of suppliers
- Contracting authorities should also take measures to identify and mitigate modern slavery risks in their contracts.

https://www.gov.uk/government/publications/procurement-policy-note-0521-national-procurement-policy-statement

New procurement regulations are expected in January 2022

Ensuring social value and equalities

Social Value:

- Creating new businesses, new jobs and new skills;
- Tackling climate change and reducing waste, and
- Improving supplier diversity, innovation and resilience.

Equalities:

- Incorporating equalities principles;
- Offering direction in terms of equalities relevance and proportionality, and
- Supporting with equalities outcomes, measure and value

Improvements in Contract Management

Four targeted opportunities:

 Develop a contract management framework to provide officers with a descriptive guide of processes and responsibilities.

NAO: Good practice contract management framework

 Provide training across the Council to improve knowledge, understanding of roles and responsibilities, and contract management skills.

<u>Contract Management Training & Accreditation Foundationlevel:</u> <u>takeaway guide</u>

- 3. Purchase a contract management software system to improve oversight of processes, performance, cost, risk and strategy, as well as create cost and resource efficiencies.
- 4. Identify a resource to oversee the strategic management of contracts.

Contract Management Project Plan

Colour	Workstream
	Implement framework and supporting documents
	Implement training
	Implement software system and e-tendering solution

October 2021

Framework and Toolkit finalised

Training delivery plan developed, workshops organised

November 2021

Training to be rolled out

Framework and toolkit published and circulated

December 2021

Initial training workshops feedback

January 2022

Review of Procurement regs

Procurement timetable developed

February -April 2022

External bespoke training delivery plan developed

Soft market testing process and develop specification

May -December 2022

Evaluate and review contract management training

Finalise tender documentation go out to market (June -July)

Quality scoring and evaluation (July - Aug)

Contract award (Sept)

Mobilisation (Sept onwards)

January -May 2023

System pilot commenced (Jan)

Review pilot findings (March)

Plan and training on system (March)

Training delivered (April onwards)

System live (May)

Ongoing: review of training and contract management support for officers

Claire Nye

Director of Finance Claire.Nye@wolverhampton.gov.uk 01902 550478

Parvinder Uppal

Head of Commercial Services
Parvinder.Uppal@wolverhampton.gov.uk
01902 554029

wolverhampton.gov.uk